

# NOVASYS GROUP

CUTTING EDGE  
IT SOLUTIONS  
THAT  
MAKE  
ECONOMIC SENSE



---

973-257-9200  
[info@novasysgroup.com](mailto:info@novasysgroup.com)



**NOVASYS**  
GROUP

---

- **Started in 1998 by experienced IT professionals**
- **Certified W/MBE**
- **Financially sound company**
- **Use of CMM, PMBOK and ITIL practices**
- **Focused on Technology**
- **Relationships Driven**

## Capabilities

### Services

- » Advisory
- » Projects
- » Staffing

### Technologies

- » Open Source
- » Java
- » Microsoft
- » ERP
- » BI / DW

## NOVA Application Management – NAM 18

### Transition

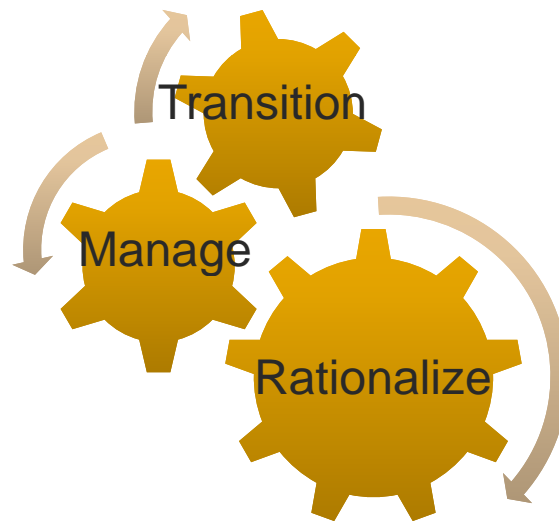
Fast Knowledge Transfer

30 – 40% savings

### Manage

SLA, Process, Tools Driven

10 – 20% Savings



### Rationalize

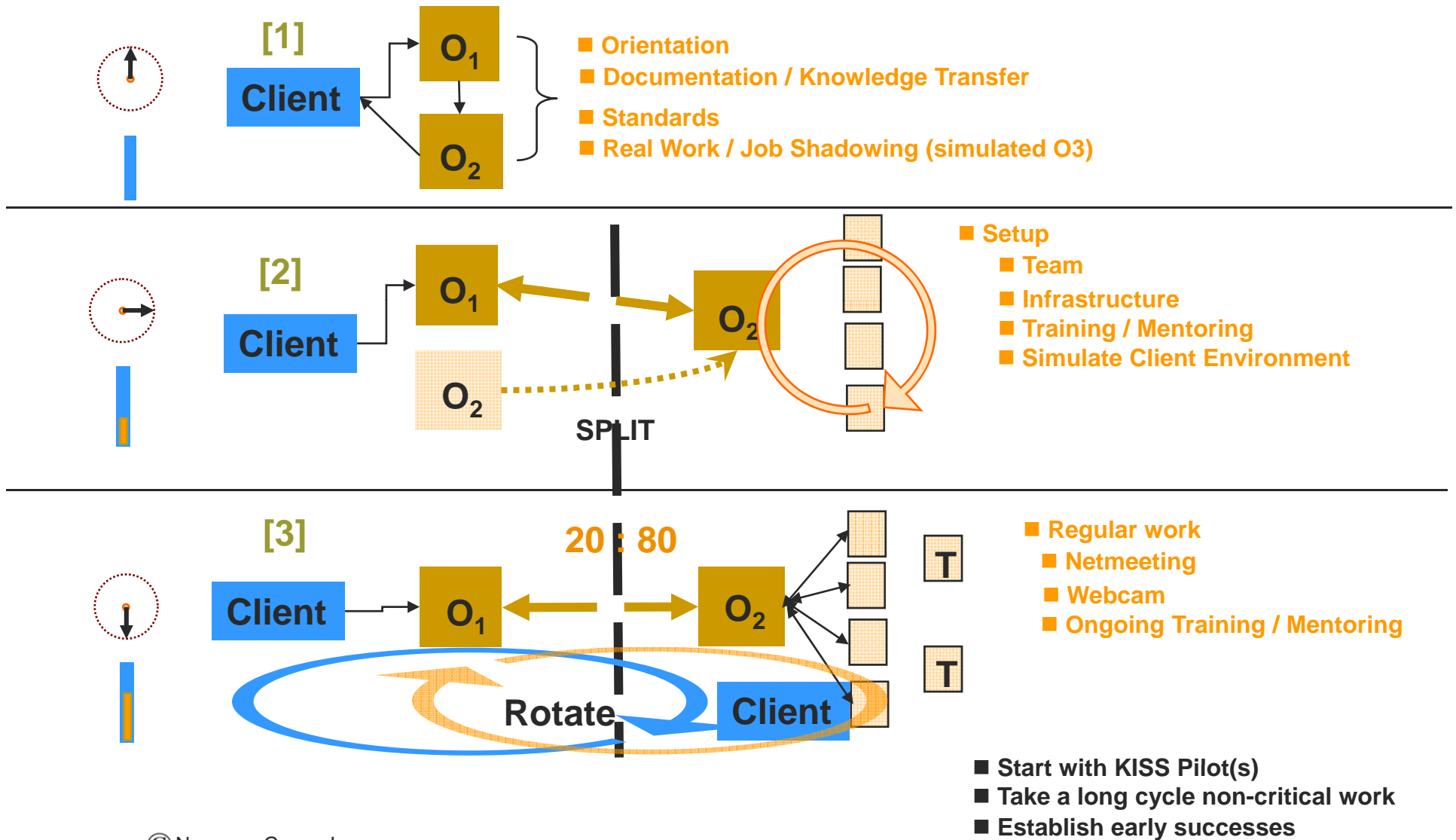
Standardize, consolidate, re-platform

Improve Process

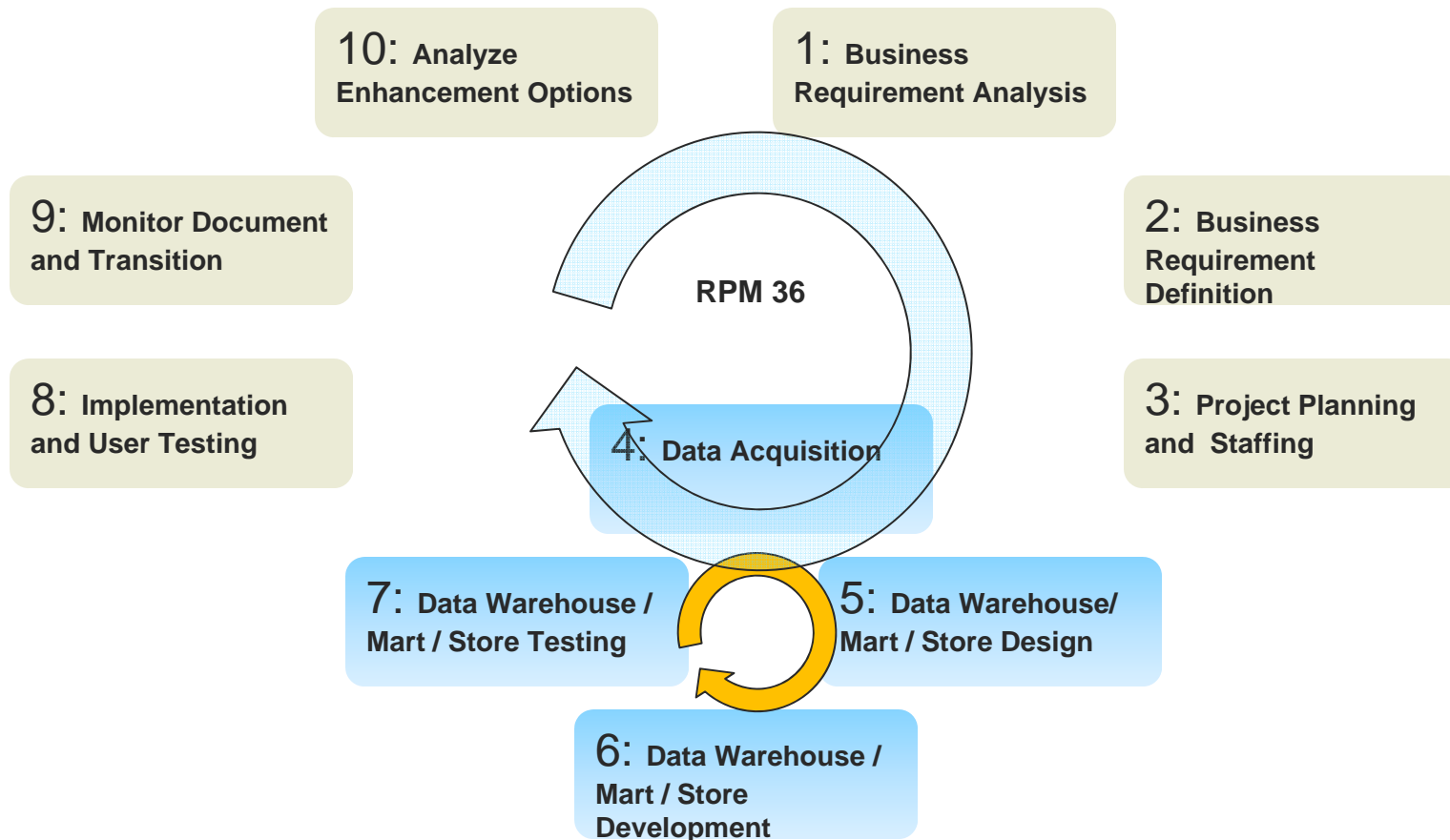
Outsource Selected process

10 – 25% savings

# NOVA O-3 Process



## NOVA Rapid Prototype Methodology – NRPM 36



## Staffing Solutions beyond “keywords”

- Permanent / Temporary Staffing
- Staffing with a “Solution” mindset
- In-house Developed Database
- Use of popular job boards
- Experience with many VMS products like Fieldglass, ProcureStaff, IQ Navigator, etc.



**Employer**

## Cost & Payment

- Advisory Practice – **Success Fee** basis
- Fixed Price work up to \$250K
  - ❖ Progressive payments
  - ❖ Hold up to \$75K towards performance bond
- Flat 10% margins for permanent/contract placement or volume based discounts
- Payments upon **acceptable** deliverables





## Selected Skills

- **Business Intelligence, Analytics, Reporting**
- **ERP ( SAP and Oracle)**
- **Microsoft Technologies (.Net, C#, ASP, SQL, ACCESS, ...)**
- **Java and Open Source (Java, php, MySQL,...)**



## Selected Clients

- BNY Mellon ( Staffing, Projects, BI, Java, .Net )
- Citigroup (Staffing, BI)
- Pfizer (O-3 Advisory)
- DC37 (AFL-CIO) NYC Public Union (Staffing, M/F)
- MasterCard International (Projects, Staffing)
- US Army (Staffing, C/C++)



## Suggested Engagements

- **Pilot Advisory Work for 3 to 6 weeks**  
**OR**
- **Small Fixed Fee work (5K to 10K)**
  - ❖ **Analytics, Reports, Web, Data management etc.****OR**
- **Staffing Assignment – Full Time / Contract**

## Conclusion – 4Cs

